



## REWARDS PROGRAM

The Glo Skin Beauty Rewards Program adds value and delivers brand support to help our Glo Partners reach their goals. As a member of the Glo community, you are automatically enrolled in the Glo Rewards Program.

You'll earn 2% in **Rewards Points** for every dollar in qualified Glo Skin Beauty purchases. Your Rewards Points are your assets. Apply your points to redeem samples, marketing materials, testers and other brand-building sales and marketing support to directly invest back into your business.

Then when you achieve Glo Elite status, you'll upgrade your benefits and earn even more!



## DRIVE YOUR BUSINESS FORWARD

- Earn Rewards Points with every purchase
- Redeem business-building brand support
- Strengthen the bond between the Glo brand and your customers
- Leverage resources at your fingertips to elevate merchandising and customize event support

### HOW IT WORKS

#### EARN



Earn 2% in Rewards Points for every dollar in qualified Glo Skin Beauty purchases. Rewards Points accumulate with every purchase and can be applied to redeem marketing materials, displays, samples and testers on the next order.\*

#### REDEEM



1 point = \$1. The Glo rewards order form is your guide to redeeming points. All eligible items can be found on the rewards order form and can be redeemed online or by emailing, faxing or calling one of our Customer Service Representatives.

#### ADVANCE



Our Glo Pro Elite Retailers enjoy exclusive benefits. When you become a member of the Glo Elite, you're rewarded with additional perks including gift with purchase event support, exclusive promotions, Brand Ambassador support, free shipping and more. Total annual purchases in a given year determine your Elite status for the following year. Review the Elite Rewards grid for a summary of all benefits.

\*Rewards Points cannot be applied to redeem retail or professional/back bar product • Rewards Points accumulate January 1st through December 31st of the current year and must be used by the last day of February of the following year or they will expire



# GLO PRO ELITE RETAILER

## 2023 REWARDS PROGRAM

|                                           | LEVEL                                                          |                                                                |                                                                |
|-------------------------------------------|----------------------------------------------------------------|----------------------------------------------------------------|----------------------------------------------------------------|
|                                           | SILVER<br>ANNUAL \$14,000 +                                    | GOLD<br>ANNUAL \$28,000 +                                      | PLATINUM<br>ANNUAL \$42,000 +                                  |
| REWARDS POINTS                            | 2.5%<br>for every dollar in<br>qualified purchases             | 3%<br>for every dollar in<br>qualified purchases               | 3.5%<br>for every dollar in<br>qualified purchases             |
| FREE SHIPPING                             | ORDERS OF \$500+<br>standard ground<br>shipping                | ALL ORDERS<br>standard ground<br>shipping                      | ALL ORDERS<br>standard ground<br>shipping                      |
| \$12.50 DROP<br>SHIPPING                  | ALL ORDERS<br>\$100+ shipped best way<br>(\$25 if under \$100) | ALL ORDERS<br>\$100+ shipped best way<br>(\$25 if under \$100) | ALL ORDERS<br>\$100+ shipped best way<br>(\$25 if under \$100) |
| EXCLUSIVE<br>PROMOTIONS                   | ✓                                                              | ✓                                                              | ✓                                                              |
| EXCLUSIVE PRE-SELL<br>OPPORTUNITIES       | ✓                                                              | ✓                                                              | ✓                                                              |
| ANNUAL<br>RECOGNITION<br>AWARDS           |                                                                | ✓                                                              | ✓                                                              |
| SEMI-ANNUAL<br>PLATINUM PRODUCT<br>MAILER |                                                                |                                                                | ✓                                                              |